



**SOLICITATION**

**FEDERAL SUPPLY SERVICE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE**

**TRAVEL SERVICES SOLUTIONS**

**FCC GROUP 599**

**Midwest Jet Center/DBA Reynolds Jet Management**

**358 Wilmer Avenue**

**Cincinnati, OH 45226-1832**

**Work Phone: 513-533-7489**

**Fax: 513-274-5688**

**[www.reynoldsjet.com](http://www.reynoldsjet.com)**

**Business Size: Small Business**

**Solicitation Number: QMAD-CY-090001-B**



## Company Information

Reynolds Jet Management is headquartered in Cincinnati, Ohio. We are one of only 74 charter operators in the country with a Platinum safety rating as determined by the Aviation Research Group/US (ARG/US). Our other safety rating, IS-BAO Stage 1 Certification, is held by even fewer charter operators. With the previously mentioned ratings, Reynolds Jet is best described as one of the safest charter operators in the world.

Reynolds Jet manages your asset from start to finish including accounting, pilot training, maintenance coordination, payroll, detailed financial reports, and many other services. Our mission is to provide the highest level of service to our clients in an honest and ethical manner.

The company is an aviation service provider that offers some of the industry's most diverse services and competitive pricing. Reynolds Jet Management currently manages five private aircraft in every major jet category; offering owner-operated charter services available for international and domestic travel.

**Certificates:** Part 135 Air Carrier Certificate: # YWJA840K

**DUNS #:** 826676913

**Cage Code:** 596A7



## Customer Information

1. The Following Special Item Numbers (SINs) are hereby awarded as a part of this contract:

- SIN 599-4, Air Charter Services-Owner Operated
- SIN 599-1000, Contract Support Items (Auxiliary Supplies/Services)

2. The following terms and conditions are made a part of the contract:

**Awarded Prices and Discounts:** The Government receives discounts of 7% as shown on the attached ***GSA Pricing*** Price list for block-hour, aircraft time for the Gulfstream 550, Challenger 604, Gulfstream 200, Astra SPX/G100, and Citation V Charter Aircraft. Auxiliary services and supplies are not discounted; they are priced at pass-through cost rates, as specified in the attached commercial Auxiliary Charges price list. The IFF applicable to all sales will be .75%

SIN	Aircraft Type	Unit of Issue	Time of Delivery (ARO)	Price Offered to Government
599-4	Gulfstream 550	Hour	2-24 hours	\$7,027.71
599-4	Challenger 604	Hour	2-24 hours	\$4,122.92
599-4	Gulfstream 200	Hour	2-24 hours	\$3,514.36
599-4	Astra SPX/G100	Hour	2-24 hours	\$2,671.03
599-4	Citation V	Hour	2-24 hours	\$1,962.72

**Prompt Payment:** Net 30 days

**FOB:** Destination

**Minimum Order:** \$50

**Maximum Order:** \$1,000,000,000 for SINs 599-4 and 599-1000.

These are Order Limitation amounts, as discussed under Clause 52.216-19 ORDER LIMITATIONS (OCT 1995) (DEVIATION II—FEB 2007) of the contract.

**Contract Period:** Five years from date of award plus three five-year option periods.

- Task Orders for this contract will be firm fixed priced. Contractor agrees to provide a should-cost estimate for each task order with all knowable costs itemized before flight. The final invoice should include all actual block hour and auxiliary service charges that apply to the task order requirements. The Contractor shall explain any/all differences between the pre-flight cost estimate and post-flight invoiced costs to the ordering agency.
- The Contractor agrees to remit the Industrial Funding Fee and Sales Reporting under this contract pursuant to Clause 552.238-74, Industrial Funding Fee and Sales Reporting (JUL 2003), of the contract.

State/Local Disaster Recovery: Not participating

American Recovery and Reinvestment Act: Eligible to participate

Price Reduction: The discounts based on the category of customer (aircraft type) upon which the award is predicated will be Midwest Jet Center dba Reynolds Jet Management's most favored customers (MFCs) as shown hereafter: ALL COMMERCIAL CUSTOMERS.

Its MFCs currently receive the undiscounted block hour prices from the commercial price list.

The price relationship in this contract shall be maintained through the contract period in accordance with contract Clause 552.238-75 PRICE REDUCTIONS (MAY 2004) (ALTERNATE I—MAY 2003). Thus, any change in the contractor's commercial pricing arrangement with any of the MFCs that disturb this relationship (new or revised terms and conditions) may constitute a price reduction that may allow the Government to qualify for similar price reductions.

Midwest Jet Center/DBA Reynolds Jet Management

## Auxiliary Charges \*\*

		United States / Domestic		International	
		Heavy Jet	Medium, Light Jets and Turbo Props	Heavy Jet	Medium, Light Jets and Turbo Props
Additional Crew - Flight Attendants	Itinerary exceeds capabilities of one crew - per day	\$600.00	\$500.00	\$600.00	\$500.00
Additional Crew - Pilots, MX	Itinerary exceeds capabilities of one crew - per day	\$1,500.00	\$1,000.00	\$2,000.00	\$1,500.00
Air Stairs / Beltloader Fees	Per Use/Hour	\$2,500.00	N/A	\$5,000.00	N/A
Aircraft Cabin Cleaning	Interior Cleaning of Aircraft by ground handler	\$1,000.00	\$500.00	\$1,000.00	\$500.00
Aircraft Security Guard	Per day cost for on-board security staff	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
Aircraft Towing	Movement of a/c on the ground	\$50.00	\$50.00	\$100.00	\$100.00
Airport Landing Fees	Fee per landing	\$250.00	\$150.00	\$500.00	\$300.00
APU Cart	Per hour charge for auxiliary power cart to power the a/c while engines are not running	\$100.00	\$60.00	\$200.00	\$120.00
Cargo Security Agent	Per person charge for security of in-transit cargo - per day	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
Crew Overnight / RON costs	Crew Hotel/ Per Diem cost per night	\$1,500.00	\$1,000.00	\$1,500.00	\$1,000.00
De-Icing Charges	per gallon charge	\$30.00	\$30.00	\$30.00	\$30.00
Flight Phone (per min)	Per minute charge for use of phone onboard aircraft	\$3.00	\$3.00	\$3.00	\$3.00
Flight Watching Fees	Per segment cost for flight following	10 per leg	10 per leg	10 per leg	10 per leg
Fuel Surcharges	Cost over \$4.50 per gallon of gallons of fuel burned per hour for complete itinerary including positioning/depositioning charges	800-1000 per hour	300-600 per hour	800-1000 per hour	300-600 per hour
Ground Transport / Buses	Passenger transport from /to airport from destination (50 passengers and 30 mile max)	\$1,000.00	\$1,000.00	\$2,000.00	\$2,000.00
Ground Transport / Limos	Passenger transport from/to airport from destination (10 passenger and 30 mile max)	\$300.00	\$300.00	\$500.00	\$500.00
Hangar Facilities	Per day cost for hangar use	\$250.00	\$150.00	\$500.00	\$300.00
Intl Fees - Asia, ME, Africa, AUS	Fees for coordinating customs, landing rights, overflight permits, ground handling	N/A	N/A	7500 per airport	5000 per airport
Intl Fees - Europe, S. America	Fees for coordinating customs, landing rights, overflight permits, ground handling	N/A	n/a	5000 per airport	300 per airport
Intl Fees - MX and Canada	Fees for coordinating customs, landing rights, overflight permits, ground handling	N/A	N/A	3000 per airport	2000 per airport
Jet Way Usage	Charges for passenger use of the jet bridge	\$500.00	N/A	\$1,000.00	N/A
Open Bar	Cost per flight segment for alcohol service	\$0.00	\$0.00	\$0.00	\$0.00
Overflight Fees	Extra fee based on routing & country overflown	N/A	N/A	3000/country	3000/country
Peak Time Operations	Extra fee incurred to arrive/depart at peak times	\$250.00	\$250.00	\$250.00	\$250.00
Positioning/De-Positioning Expenses	Measured from a/c base to departure city prior to trip and from destination city to a/c base city after trip ends.	Standard A/C Rate	Standard A/C Rate	Standard A/C Rate	Standard A/C Rate
Ramp / Parking Fees	Ground Handler charge for utilizing ramp space	\$500.00	\$250.00	750-1500	500-1000
Security Fees	Fee for screening of passengers - per segment cost	\$250.00	\$250.00	\$500.00	\$500.00
Standard Hot Meal	Standard Meal with Entrée and Dessert on Disposable Dinnerware - per person	\$50.00	\$50.00	\$100.00	\$100.00